



**The financial management platform that lets you raise your game.**



**Sage Partner**

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# A powerful foundation built for success

## A best-in-class provider

The Sage cloud financial management platform delivers deep accounting capabilities across multiple industries designed with a single aim – to accelerate your success.

- Reduce time to close by up to 79%
- See real-time reporting across hundreds of consolidated entities
- Put finance leaders in a position to drive more growth

## Innovative features for today and tomorrow

Sage Intacct's modular, true cloud financial management platform meets your business needs today and gives you the flexibility to easily add more functionality tomorrow.

Innovation is in our DNA and industry analysts have named Sage Intacct as a 'Visionary' and a 'Leader'. Sage Intacct delivers four major releases each year with an average of 50 new features per release for our customers.

## True cloud flexibility and accessibility

Keep your organisation agile with an open and configurable cloud accounting solution that lets you easily share data and connect multiple solutions, including Salesforce.

Your entire organisation can leverage intuitive systems that your teams around the world can learn and navigate efficiently.

Sage Intacct handles:

- 100 million application requests per day
- 1 billion API calls per month
- Over 50 billion financial records



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# The Sage Intacct Solution

## Overview: Sage Intacct at a glance

### Built for finance by finance

As a best-in-class financial management solution, Sage Intacct provides a simple and flexible open API to dozens of related solutions, such as Salesforce, Expensify, Kimble and many more. With easy connection and integrations with other solutions, Sage Intacct can be configured to your exact industry and business requirements.

### Key features of Sage Intacct

-  Core financials
-  Dashboards and reporting
-  Billing
-  Platform
-  Advanced functionality



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# Key features of Sage Intacct



## Core financials

Automate complex processes and multi-dimensional data analysis. Slash your close-time in half and accelerate your finance team's productivity. With Sage Intacct's accounts payable software, your business saves time through the automation of manual processes and eliminating inefficient workflows. Just point and click to configure approvals processes that work for your organisation.

- **Accounts payable**

Streamline workflows across the AP cycle with exceptional speed and efficiency.

- **Accounts receivable**

Automate the invoicing and collections process to accelerate your cash cycle.

- **Cash management**

Track multiple accounts with real-time visibility and easy reconciliations.

- **General ledger**

Multiple entities, currencies, geographies – consolidate it all in minutes.

- **Order management**

Automate complex, high-volume quote-to-cash cycles and improve profitability.

- **Purchasing**

Achieve speed, accuracy, and visibility.



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## Key Features of Sage Intacct (Continued)

### Dashboards and reporting

Intuitive dashboards provide fast, yet rich, financial and operational performance. Save 40+ hours per month on financial reporting and cut time spent checking data accuracy by 75%.

With Sage Intacct's financial reports, you get the agility and flexibility to quickly slice-and-dice the details that matter to all key stakeholders: investors, executives, sales, finance, and other departments.

Reach peak performance with fast answers for confident decision-making.

### • Data into insight

Sage Intacct's innovative general ledger includes 8 dimensions to capture the business context of your transactions, operational measures, and budgets.

That means you can quickly access or create reports that analyse real-time business performance by business drivers – without managing a complex chart of accounts.

### • Improve business agility

With all your financial and operational data in one place, Sage Intacct's best-in-class multi-dimensional visibility enables you to slash time spent checking the accuracy of your financial data so you can start making strategic decisions that will impact your business.

### • Rich financial reports

With Sage Intacct, financial reporting and analysis options are almost limitless. Compare operational statistics with financial metrics. Check summary roll-up figures for multiple entities – even if it's only mid-month. Drill down to source transactions for granular transparency instantly. Flag trends and spot exceptions with powerful report visualisations.

### • Dive deeper

Sage Intacct's interactive custom report writer lets you easily create real-time reports that tackle your toughest reporting needs. Get the insights you need in seconds to address complex issues and respond to market changes.



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## Key Features of Sage Intacct (Continued)

### Billing

Smart solutions to automate complex revenue and billing processes. The intelligent, automated, and faster way to manage revenue complexities. When it comes to subscriptions, specialised contracts, recurring billing services and the added complexities of compliance, Sage Intacct is the cloud solution finance trusts. The solution provides the automated workflows, smart revenue recognition, and seamless data flows that streamline the revenue cycle across your organisation.

- **Contract & subscription billing**

Streamline workflows across the Order to Cash cycle with exceptional speed and efficiency.

- **Project costing & billing**

Bid smarter and bill faster with less revenue leakage.

- **Revenue recognition**

Automate complex revenue accounting, configure expense amortisation and more.

### Platform

Built-in tools for growth. Infrastructure solutions to give you an extra edge over the competition, be that in efficiency, cost savings or better decision-making across the business. Sage Intacct Platform Services is your ticket to making user expectations a reality.

- **Platform Services**

Create solutions precisely tuned to individual business needs.

- **Web-Services API**

Easily integrate with other best-in-class solutions.

- **Salesforce Integration**

Connect finance and sales – fuel growth and accelerate revenue.



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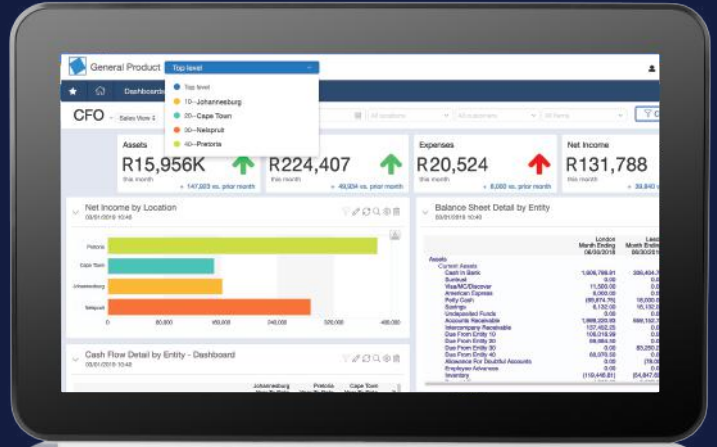


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# Key Features of Sage Intacct (Continued)

## Advanced functionality

Flexible additional modules for total financial management. With Sage Intacct's additional modules, you're always ready for what's next.



- **Fixed Assets**

Fixed assets and core accounting creates an automated asset management system.

- **Inventory Management**

Easily manage complex financials for multiple locations and entities.

- **Project accounting**

Manage costs and revenue, keep projects on time, and maintain profitability.

- **Revenue recognition**

Account for multiple revenue types – subscriptions, licences, and services.

- **Spend management**

Govern company purchasing vs. budgets and never exceed spending caps.

- **Time and expense management**

Keep your team focused on client goals, not administrative tasks.



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# Industry Overviews

**No matter what industry you're in or business model you follow, your organisation is unique. Don't settle for a one-size-fits-all financial application.**

## **Financial services**

Learn how Sage Intacct helps you integrate data from different systems, easily monitor financials from diverse portfolios, consolidate results across multiple operating companies, and create timely and actionable reports for your board.

*"Sage Intacct frees me up to be a better partner to the C-Suite. I'm able to get into analysis for strategic planning rather than just managing tactical financial processes because the team can handle those now without me. And that's removed a tremendous burden for me."*

**Barbara Harris (CFO, Pathway Lending)**

## **Hospitality**

Let Sage Intacct help you focus on your guests. Automate your financial processes, gain more insight into your hospitality business, and make decisions that will boost profitability.

*"With Sage Intacct, we work smarter instead of harder, even as we grow at a rapid pace. The fact that we've added 7 new entities – each with their own budgeting and financial planning requirements – without needing any additional staff is a true testament to Sage Intacct's robust ERP capabilities."*

**Tamara Crawford (CFO, Tetherow)**

## **Software-as-a-Service (SaaS)**

In software and SaaS businesses, rapid growth brings certain pressures to your finance team; more accounting complexity, less time to adjust to changes, and additional reporting requirements. Sage Intacct automates even the most complex financial processes, adapts to your business, and delivers flexible reporting.

*"Sage Intacct is definitely improving our subscription billing accuracy and timeliness based on complex contracts and unique pricing models, and we have much better forecasting and analytics. We're on track to cut our time to invoice in half"*

**Sandy Burns (Vice President of Finance CloudCheckr)**



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### Business services

Service organisations often manage a large amount of diverse financial tasks. They also have to constantly adapt to the needs of customers and the market. With all of this volume, variety, and change, it's a relief to have Sage Intacct in your corner.

*"Sage Intacct helps us quickly process thousands of transactions every month so we can keep up with the company's growth while minimising the need for additional headcount. Plus, our team is now motivated to further automate processes, build new customer reports, and more, because we have the bandwidth and confidence to do so."*

**Sabry Mohideen**  
(CFO, Marathon Ventures)

### Non-profits

Financial professionals in non-profit organisations face unique challenges like programme and project management, fund balancing, and complex reporting needs. Sage Intacct can help you tackle these issues with greater efficiency and managerial visibility – and less reliance on error-prone spreadsheets.

*"Sage Intacct's dashboards make it easy to communicate the organisation's current position and any required actions when meeting with funders. Sage Intacct has cut down on the time to do consolidations, and I can now produce a consolidated trial balance for all the projects we have, without opening an Excel document."*

**Trevor Mvundura**  
(CFO, Think TB & HIV Investigative Network)

### Healthcare

As your healthcare organisation strives to achieve scale, Sage Intacct can help you monitor performance and keep financial processes running smoothly – especially across multiple locations.

*"Sage Intacct reporting is extremely time saving – there's almost no manual data entry anymore. We're freed up from day-to-day accounting to drill into our finances and get a better picture of what's going on in the company."*

**Anthony Scaltreto**  
(Manager Financial Analytics, Walden Behavioral Care)



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# Why choose Sage Intacct

## The financial management solution of choice

- 150 hours' quick implementation
- 1 million application requests per day
- 1 billion API calls per month
- +70% reducing time to close
- 100 entities consolidated in seconds
- 50 billion+ financial records

## Key strategic partners

Better together. Sage have partnered with industry-leading companies to provide the best possible financial management solution.

## Sage Intacct customers achieve on average

- 250% return-on-investment
- <6 months payback
- +65% productivity improvement



## #1 in customer satisfaction

Since 2015, compared to other cloud accounting peers, Sage Intacct has had the highest scores on: Satisfaction rating of 98/100 on G2 Crowd; higher than any other ERP vendor.

Based on 2000+ independent and verified reviews.

Named 2021 top-rated Enterprise Resource Planning solution by TrustRadius.

An award-winning ERP solution

Visionary by Gartner Cloud Financial Management

#1 by G2 Customer Satisfaction

#1 ERP solution by TrustRadius

Platinum ISV to Salesforce



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# Best-of-breed finance meets scalable Payroll & HR

Take care of all your HR and Payroll needs with one of our solutions. Nurture talent, encourage collaboration, and engage your workforce with Sage. Sage Payroll Professional is an intuitive, adaptable and modular solution built for SMEs that helps their teams perform at their best. Make HR and people management easier by automating your people processes, freeing up HR's time to focus on core business activities and delivering better employee experiences with Sage HR.

Sage 300 People, provides mid-sized, multi-national organisations with the technology and services they need to embrace new ways of working, today and in the future.

A comprehensive, forward-looking solution, Sage 300 People can transform the entire workforce experience, improve productivity and empower leaders and HR teams to focus on growing their people and their business.



Discover More



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# About Sage Marketplace

Extend the power of Sage Intacct to more areas of your business. The Sage Intacct Marketplace offers a variety of the most innovative cloud solutions. All built to be best-in-class. All built to integrate with Sage Intacct from day one.

## Something for everyone

Make it easier for your business to manage subscriptions, point of sale, payroll, projects, and more. If someone in your business needs it, you will probably find it in the Sage Intacct Marketplace. Robust Sage Intacct integration helps your data automatically flow into your financials, giving you a single place to get your full financial picture.

## Future-proof your business

If your business requirements change in the future, no problem. Unlike suite solutions, Sage Intacct lets you maintain your freedom to choose what is right for your business, when it is right for your business. Just speak to your About IT Group consultant whenever you need to extend your Sage Intacct ecosystem.



Find Out More



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# About Sage Intacct

Sage Intacct helps finance professionals increase efficiency and drive growth for their organisations. In other words, The Sage Intacct difference is helping you make a difference. How? By automating your processes so you can run your day-to-day business better. And by giving you greater insight and flexibility so you can make confident long-term decisions, then act fast to execute changes.

**Book Your Demo with About IT Group today.**

**[sales@aboutitgroup.co.za](mailto:sales@aboutitgroup.co.za)  
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